CUSTOMER SUCCESS STORY

Deepwatch Helps PJTC Holdings, Inc. Secure Critical Construction

Commercial, residential, and heavy highway construction company chooses Deepwatch to help them manage and improve security efforts.

OVERVIEW

Deepwatch protects PJTC Holdings, Inc. and its subsidiaries, PJ Dick Incorporated and Trumbull Corporation. They are one of the largest construction firms in the Mid-Atlantic region, building corporate headquarters, office complexes, hospitals, educational facilities, condominiums, and stadiums. They also perform heavy civil construction for bridges, highway projects, tunnels, excavation, locks and dams, well pad construction, and utilities.

CHALLENGE

The construction industry continues to be a primary target for threat actors, including well-resourced nation state actors. Challenges for PJTC Holdings, Inc. include the growing complexity and volume of supply chain attacks, along with continuously evolving government requirements around security and reporting.

"While we have a number of people in our IT infrastructure, there are a limited number whose title is security. That's where you guys fill the gap for us," said Matt Lawson, Information Security Officer, PJTC Holdings. "That allows us to focus on business-critical projects such as helping to grow the business. Deepwatch gives us breathing room, you guys are basically an extension of our team."

ENTERPRISE DETAILS

Industry: Commercial, residential, and heavy construction

Headquarters: Pittsburgh, PA

Number of Employees: 2500

Number of Security Employees: 3

Customer since: 2022

Product: Deepwatch MDR

www.deepwatch.com

PROBLEM ANALYSIS

Deepwatch Extends Security Team Detection and Response Capabilities

Heavy construction such as highways and bridges pose unique challenges. PJTC must work with many vendors and regulators to successfully deliver construction projects critical to the communities in which they are built. The company chose Deepwatch after a rigorous, third-party RFP process to ensure the best MDR provider.

"I've been here almost 20 years and I started when it was the original company. We do commercial, residential and heavy construction. Trumbull constructs huge highway expanses, across rivers, lakes, and valleys. We built many large beautiful skyscrapers in Pittsburgh and we helped build the PPG Paints arena where the Penguins play," Lawson said. "PJ Dick builds power plants and critical infrastructure, as well as prisons and military facilities. So we're not necessarily running those facilities, but, we're an important piece of the puzzle. You never know when a state actor might attack us to get closer to those customers. You have to be realistic, that could be an avenue they might take early on."

"You guys are definitely what we think MDR should be, which is to co-manage a set of tools that you are willing to support and for which you have security expertise. You are an extension of our team, not simply a technology, or outsourced analysts."

SOLUTION

Human-led, Expert Coverage that Understands the Construction Industry

Deepwatch provides 24/7/356 human, US-based coverage as an extension of your security team. Deepwatch Experts, including analysts and detection engineers with deep security tool expertise, help SecOps teams focus on security outcomes unique to their environment. Along with improved detection through machine learning and active threat hunting, Deepwatch extends response capability speed, expertise, and coverage.

- 24/7/365 human, US-based coverage for real time response
- Managed Detection and Response
- Splunk expertise collaboration and integration
- Deepwatch Adversary Threat Intelligence (ATI) integration and active threat hunters

SECURITY OUTCOMES

- 24/7/365 human, US-based coverage for real time response
- Managed Detection and Response
- Splunk expertise collaboration and integration

"You have the security team maturity model, the Deepwatch Security Index that allows us to measure improvements to our security program over time, and you make recommendations and help prioritize. This is all excellent, and what sets you apart in my opinion."

Matt Lawson, Information Security Officer
PJTC Holdings